

# Williams Tank Lines

*Service & Dependability*

Jan-Feb 2007



## INTRODUCING OUR TRAINERS

Williams Tank Lines management would like to thank all the trainers for participating in the Train the Trainer seminar. With their expertise, we look forward to seeing the results of fewer mistakes in new hires and retaining long term dependable drivers.

## 2007 Accident, Incident, and Cross Dumps

WTL accident rate is down 42.9% through January. Incidents are down 21.8% through January!

We have had three cross dumps so far this year across three different terminals. That means eight terminals have no cross dumps through February 15<sup>th</sup> (half the first quarter)!

It looks like BBQ fever may be catching on for the first quarter. Keep up the good work.

Remember! Keeping the company accident, incident, and cross dump free is a state of mind. If you are thinking safety every minute you are on duty, your chances of completing your shift mistake free will increase by a factor of 95%.

The goal of Williams Tank Lines is to pay every driver who meets the minimum hourly requirements for the quarterly incentive their full incentive.

In 2006, the percent of drivers paid increased approximately 10% each quarter.

Stay focused, keep alert and remember your Smith System Training.

## Special Recognition

"I just wanted to let you know how much I appreciate Wayne Teague's service. I called him to see if he could get to a customers site early and made it there far before I expected. The customer was thrilled! They were nearly out of fuel. He is loved by the customers and we wanted to let you know how much I appreciate him!"

- Michelle Synegal  
Air BP Aviation



### January/February Incidents 2006 vs 2007

	Jan-06	Jan-07	Feb-06	Feb-07
Bakersfield	1	1	2	1
El Centro	0	0	2	0
Chico	0	2	0	3
Fresno	5	2	3	1
Las Vegas	1	0	3	0
Long Beach	3	1	2	1
Martinez	1	2	4	0
Sacramento	4	2	3	0
San Jose	7	2	5	3
Sparks	0	1	2	1
Stkn Disp	1	4	1	1
Stockton	2	4	7	1
Subhauler	0	1	0	0
	<b>25</b>	<b>22</b>	<b>34</b>	<b>12</b>

### January/February Accidents 2006 vs 2007

	Jan-06	Jan-07	Feb-06	Feb-07
Bakersfield	0	1	0	0
El Centro	0	0	0	0
Chico	1	1	0	1
Fresno	1	0	0	0
Las Vegas	2	0	0	1
Long Beach	1	0	1	1
Martinez	0	0	0	1
Sacramento	0	0	1	0
San Jose	1	0	3	1
Sparks	0	0	0	0
Stockton	0	2	0	0
Subhauler	0	0	0	1
	<b>6</b>	<b>4</b>	<b>5</b>	<b>6</b>

The good news about heart disease – America’s No 1 killer – is that a healthy heart is within everyone’s reach. You know some of the rules: eat less fat; eat more fruits and vegetables; and keep blood pressure and blood cholesterol level in check. But there are more ways to boost heart health;

**DON’T SKIP BREAKFAST.** The cells that cause blood to clot called platelets is stickiest between 7 am to noon. Eating breakfast makes platelets less sticky.

**LIGHTEN UP.** People who overreact to stressful situations are more likely to have heart trouble

**MEET THE “A’s”.** Antioxidants –Vitamins A, C, and E slows plaque formation.

**KICK TOBACCO.** You’ll cut the risk of a heart attack by at least half.

**GET OFF THE COUCH.** Sedentary living – not high cholesterol – is one of the greatest risk factors in heart attack deaths. So go for that parking space way in the back and take the stairs.

### FMCSA proposes merger of CDL and medical examination certificate

Many commercial certificates in the proposal from the reality. The agency rule that would



motor vehicle drivers to carry their medical certificate if a recent MCSA becomes as issued a proposed driver’s medical certificates with their commercial driver’s licenses, making it easier for law enforcement personnel to verify medical qualification. Commercial drivers will have the benefit of not having to carry a medical certificate.

...to be continued as more information becomes available.

## Driving 411

**Fact #1** A person who operates a commercial motor vehicle, at a speed exceeding a posted speed limit by 15 miles per hour or more, is guilty of a Misdemeanor. When operating a Noncommercial motor vehicle is guilty of an infraction.

**Fact # 2:** Financial Responsibility Suspension If you are involved in an accident without insurance and are suspended, you may be eligible for a restricted *non-commercial* driving privilege. You would be required to:

1. Downgrade to a non-commercial status
2. File proof of financial responsibility (SR 22)
3. Pay applicable fees

### FYI:

Around March 5<sup>th</sup>, 2007, you will notice a change in the look of Stockton’s terminal. When the concrete work completes, there will also be a change in how you enter and exit the yard. More information will follow via memo. Please look out for this not in your box.



### SAFETY CORNER

I’ve always felt this job can be done mistake free. Mike Williams has always said, “Plan your work and work your plan.” We are seeing the incident and accident rate dropping due to drivers performing a better job.

A recurring issue that needs attention is small spills while draining your hoses. We suggest keeping your hoses connected to the header and making sure that the hose feels light after draining it at least two times before disconnecting it from the header and putting it in the hose tube.

Keep up the good work and be safe!

David Ray  
Safety Director