

Williams Tank Lines

Tanker Times

Spring 2007

off the mark by Mark Parisi www.offthemark.com



Pulling Over on the Roadway

Homeland Security policy strongly advises not pulling over for an unknown or unmarked vehicle who is flagging you down in an attempt to stop you. Because of the commodities that we carry, it becomes a great risk to pull over. If the other vehicle becomes persistent and you feel unsafe, please contact 911 immediately.

If for any reason you are stopped by a vehicle with flashing lights and the person who approaches you is not in uniform, it is your right to stay locked in that vehicle and request a uniformed officer to report to the scene.

FYI: At night, a highway patrolman will almost always stop you from the front of your vehicle and not the rear.

In Remembrance of John (JP) Morgan

We would like to take this time to remember John Morgan from our Bakersfield terminal who suddenly passed away of a heart attack on March 15th, 2007, while on vacation. John started with Williams Tank Lines in December 2001. Prior to coming to work for us, John drove for Shell Oil. John had a passion for drag racing and was a certified starting line technician for the NHRA (National Hot Rod Association). John and his wife, Debbie were married for 33 plus years and loved the outdoors. They were avid campers. John will surely be missed and we ask you to remember his family in your prayers.



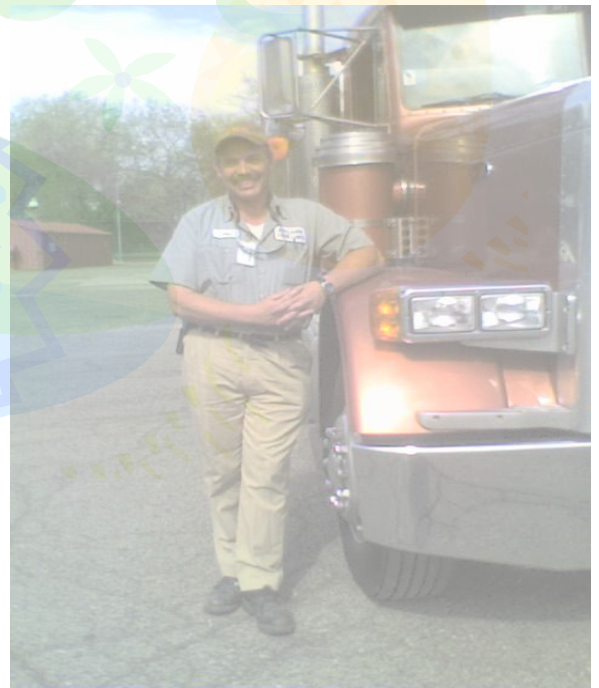
Employee Spotlight

Bradshaw driver Lewis VanAlst applied his WTL training to excellent use last month. Lewis was making a delivery to a customer located in the mountains that required a pump. As he was clearing away the snow, he noticed a stream of diesel running down the road into a drain that went to a river.

He immediately stopped what he was doing and notified the customer of the situation. He then immediately called dispatch and his terminal manager and informed them of the situation. His terminal manager instructed him to take pictures and to document his conversation with the customer before attempting to off load.

Once he had documented everything in accordance with company policy and the customer had acknowledged that the spill was there prior to WTL arriving and the tank he was to off load into was not leaking, he was able to successfully off load.

This is the kind of professionalism that WTL is all about. We strive for all WTL drivers to be as alert and dedicated as Lewis. GOOD JOB!

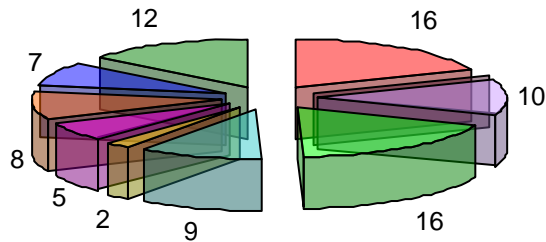
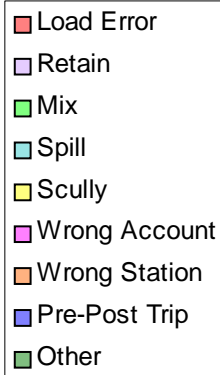


Reminders

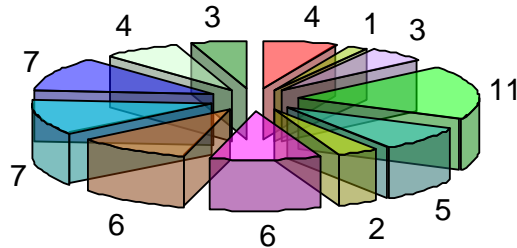
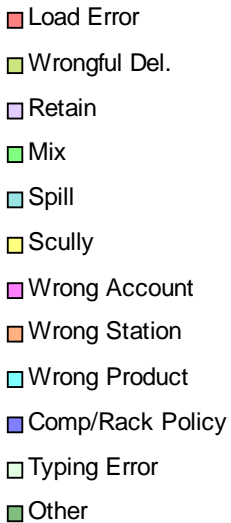
- If you receive messages at the rack of upcoming expirations, please inform your terminal manager or dispatch so that we can avoid any delays
- Always remember to keep a six second following distance
- Double check your entries at the rack and your product tags at the station

First Quarter 2006 and 2007 Comparisons

2006 First Quarter Incidents



2007 First Quarter Incidents



First Quarter Incident Summary

	2007 1 st Quarter	Cost	2006 1 st Quarter	Cost
Bakersfield	4	\$ 65.00	4	\$ 3,923.11
El Centro	0	\$ -	2	\$ 2,270.20
Chico	8	\$ 7,365.78	2	\$ -
Fresno	3	\$ 65.00	8	\$ 2,419.38
Las Vegas	1	\$ 140.00	5	\$ 150.00
Long Beach	4	\$ 1,942.98	7	\$ 27,575.23
Martinez	5	\$ 609.00	5	\$ 1,050.00
Sacramento	4	\$ 130.00	8	\$ 10,431.79
San Jose	9	\$ 1,108.29	16	\$ 4,797.13
Sparks	2	\$ -	4	\$ 97.50
Stkn Disp	7	\$ 2,995.61	3	\$ 940.00
Stockton	9	\$ 20,877.15	9	\$ 2,075.80
Subhauler	1	\$ -	1	\$ -
Total	57	\$ 35,298.81	74	\$ 55,730.14

First Quarter Accident Summary

	2007 1 st Quarter	2006 1 st Quarter
Bakersfield	1	1
El Centro	0	0
Chico	2	1
Fresno	1	1
Las Vegas	2	2
Long Beach	1	2
Martinez	1	1
Sacramento	0	1
San Jose	1	4
Sparks	1	0
Stockton	2	1
Subhauler	1	0
Total	13	14

Easter Symbols

Have you ever wondered why Easter is celebrated with Bunnies and colorful painted eggs?



Bunny - Bunnies are known to be the most fertile animal so they symbolize abundance. Bunnies represent new life in the spring season.



Egg - Eggs represent fertility and the emblem of life. Eggs were used to be brightly painted to reflect the sunlight in spring.

Chick - Chicks are a symbol of life.

Spring Fever

Spring is here! Warmer weather and spring breaks means lots of distractions. Our records indicate that through February of this year, we were doing everything right. Accidents, incidents, cross dumps, wrongful deliveries were all down.

Now comes March and we went tilt. There were five cross dumps within a two week period. Obviously, there are distractions that are causing these mistakes.

We need too stay focused through times that can distract us. When you report to work, leave your personal life behind so that you can stay focused on your job!

Remember, your quarterly safety bonus depends upon YOU staying focused. If you need help, please contact Mike Thomas or David Ray.

Safety Corner: Glare from the windshield

Glare can be an issue both day and night. Daytime glare comes from the sun and at night from the headlights of other vehicles.

Glare can be significantly reduced by making sure that your windshield is clean on the outside and free of any film that builds up on the inside.

We strongly recommend the use of sunglasses during the daytime.