

Williams Tank Lines

Service & Dependability

Third Quarter 2007

Special Thanks to Arco BP

In celebration of Driver Appreciation Week, Arco BP awarded to all of our dedicated drivers two free movie tickets.



A message from Sharon at our San Jose terminal...“I would like to give a special THANK YOU to Scott and Nathan at Arco San Jose for going out of their way and giving all of our dedicated drivers including Dave and myself two movie tickets. Just to let us know we’re part of their team.”

Williams Tank Lines appreciates the kind gesture and would like to thank everyone at BP.

Safety tips for taking care of your back

Lift correctly: Let your legs power the lift. Bend at your knees, not your waist, to pick up any object. Keep heavy items you are lifting close to your body and avoid twisting while lifting.

Sit up straight: Sit with your back straight. If your chair does not have lumbar support, use a cushion to help support your lower back. Keep both feet on the floor. *Also*, when driving, position your seat so that you can easily reach the controls.

Maintain a healthy weight: Extra weight, particularly around the belly, can strain your lower back. Lose weight by cutting calories and accumulating at least 30 minutes of moderate physical activity most days.

Condition your muscles: Aerobic exercise stretches and strengthens the muscles that support your lower back.



Employee Spotlight

“I just wanted to let you know that your driver, Shane Greenlee is a very heads up driver. He pulled some product out of Stockton terminal and tested it...it was off spec by over 2 points. He notified the terminal and they found that their paperwork was off. They corrected the BOL and Shane called me to make sure it was okay to go on with that product. He saved us hours of delay by handling the problem at the time it was discovered. Please let him know we appreciate such a heads up attitude to the quality of fuel he is delivering”.

-Michelle Synegal
Air BP Aviation

“I wanted to let you know that I really appreciated Todd Egelhof last night (Oct 1st). He is a very considerate driver. Very smooth when pulling into the yard, especially in the middle of the night which is always an issue as we have residential sleeper’s right next door. Tell him thank you from me.”

- Lori Tryon
Al Park Petroleum



CDL Disqualifications

You can be disqualified for a variety of reasons and the consequences can be the same whether you’re driving a CMV or the family car.

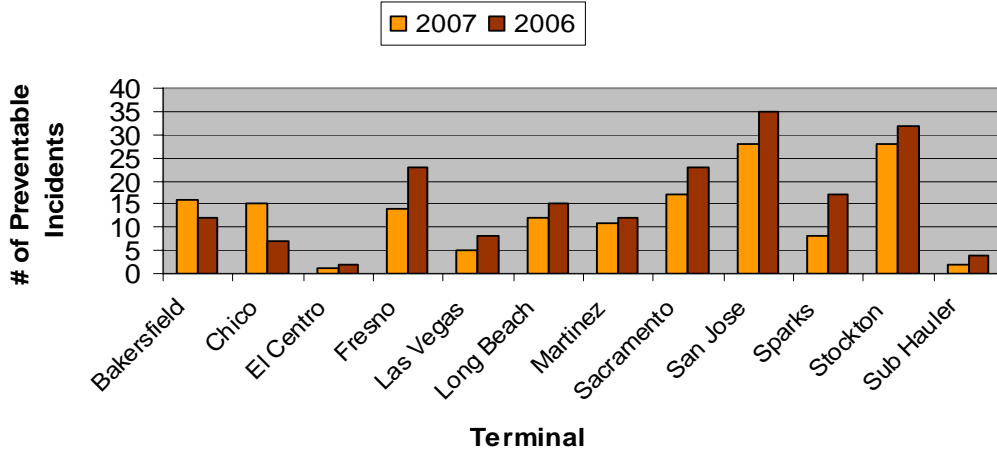
A driver who holds a commercial drivers license (CDL) operating any type of vehicle, can be disqualified if convicted of any of a variety of offenses, including:

- Major offenses like being under the influence of drugs or alcohol, refusing an alcohol test, or leaving an accident scene.
- Serious offenses like speeding, reckless driving, erratic lane changes, or following too closely.
- CMV drivers can also be disqualified for certain railroad crossing offenses and for violating out-of-service orders.
- Being involved in an accident without maintaining financial responsibility (insurance) on your personal vehicle.

REMEMBER...

- To notify your supervisor within 30 days for any violation of a traffic control law.
- If you lose or will be losing your driving privileges, notify your supervisor immediately.

2006 vs 2007 Terminal Incidents



Preventable Incidents

	2006	2007
Bakersfield	12	16
Chico	7	15
El Centro	2	1
Fresno	23	14
Las Vegas	8	5
Long Beach	15	12
Martinez	12	11
Sacramento	23	17
San Jose	35	28
Sparks	17	8
Stockton	32	28
Sub-Hauler	4	2
TOTAL	190	157

Study Confirms, car driver actions cause most accidents.

A recent study of more than 600 accidents confirmed that most accidents involving a commercial motor vehicle are caused by actions of people other than the truck driver.

The main action caused was linked to human error in 85% of the accidents. Out of the accidents linked to human error, only 25% were determined to have been caused by the truck driver.

Other factors include, weather conditions (4.4%), infrastructure conditions (5.1%), technical failures (5.3%), and fatigue (6%).

Reminders!!!

- Coat orders are due in by 10/12/07
- TSA background check can be completed at any time. You no longer have to wait for your license to expire.
- Interstate Hours of Service will be changing December 27th. Be on the lookout for an update!
- Turn in all CHP inspection reports to management and remember to log it in your log book
- Incident and accident reports are due upon the end of your shift.
- If you decide to abbreviate a tire checks on your log page, please make a note of what that abbreviation means.

YTD Preventable Accidents

	2007	2006
Bakersfield	1	1
Chico	2	3
Fresno	2	1
Las Vegas	3	3
Long Beach	2	11
Martinez	5	2
Sacramento	2	4
San Jose	8	11
Sparks	1	6
Stockton	12	5
Sub-Hauler	1	1
TOTAL	39	48

September & October

- Luna, Dave 20 Years
- Butcher, Shirley 17 Years
- Marshall, Robert 16 Years
- Bailey, Steve 14 Years
- Bell, James 14 Years
- Thompson, Skip 14 Years
- Slagle, Charlotte 13 Years
- Vancaster, Walt 12 Years
- Henderson, Jay 12 Years
- Tozlian, Roger 12 Years
- Cha, Chong 11 Years
- Heib, Susie 11 Years
- Russell, Johnny 11 Years
- Henley, Craig 10 Years
- Ly, Vang 10 Years
- Moreno, Isaias 9 Years
- Wright, David 9 Years
- Chavarria, Enoch 9 Years
- Haendle, Chuck 8 Years
- Mello, John 8 Years
- Pacheco, Carolyn 8 Years
- Hixson, Scott 7 Years
- Becerra, Ismael 7 Years
- Avila, Robert 7 Years
- Matthewson, Grant 7 Years
- Ro, Keo 6 Years
- Hegy, Laura 6 Years
- Paine, Darrell 6 Years



- Teague, Wayne 6 Years
- Gill, Balraj 6 Years
- Flores, Jose 5 Years
- Larios, Merced 5 Years
- Lee, Alan 5 Years
- Parham, John 4 Years
- Brown, Stanley 4 Years
- Stoltenberg, Gerald 4 Years
- Biado, Rudy 3 Years
- Vollhardt, Dean 3 Years
- Cole, Larry 3 Years
- Lee, Curtis 3 Years
- Lofthaug, Steve 3 Years
- Herrera, Alejandro 3 Years
- Hommer, Neil 3 Years
- Richardson, Otis 2 Years
- Akin, Anthony 2 Years
- Lore, William 2 Years
- Scanlan, Dustin 2 Years



- Ros, Picheth 2 Years
- Carter, James 2 Years
- Amos, Robert 2 Years
- Stephens, Ronald 2 Years
- Rosas, Gerardo 2 Years
- Mines, Anthony 2 Years
- Cruz-Townzen, Hyman 2 Years
- Tuitavake, Keleki 2 Years
- McGaughey, James 1 Year
- Leyva, Darby 1 Year
- Cockrell, Joshua 1 Year
- Magaro, Steve 1 Year
- Keele, David 1 Year
- Bass, John 1 Year
- Egelhof, Todd 1 Year
- Jameson, Tony 1 Year
- Lemay, Michael 1 Year
- Cisneros, David 1 Year
- Lambert, Darrin 1 Year
- Rodriguez, Danny 1 Year
- Rosenthal, Donald 1 Year
- Trimble, Darwin 1 Year
- Souza, Ray 1 Year
- Oljeda, Silvestre 1 Year
- Her, Cheng 1 Year
- Warren, Mike 1 Year
- Gomez, Jesus 1 Year
- Thompson, Harry 1 Year

Anniversaries